



# Small Business Symposium 2021:

*Build. Maintain. Sustain.*

Keith A. Anderson, Director  
Department of General Services



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GOVERNMENT OF THE  
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MURIEL BOWSER, MAYOR



# Small Business Symposium 2021:

*Build. Maintain. Sustain.*

*The Symposium begins in 10 minutes*

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# Small Business Symposium 2021:

*Build. Maintain. Sustain.*

*The Symposium begins in 5 minutes*

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# Agenda



## Program

**10:30 am – 12:00 pm**

- Welcome Olivia Warren, CBE Inclusion Officer
- Director Greetings Keith A. Anderson, DGS Director
- Forecast Overview Yohance Fuller, Chief Operating Officer  
George Lewis, Chief of Contracts & Procurement (CPPO)
- FY21 Forecast Division Leaders
- Q&A Session Olivia Warren, CBE Inclusion Officer
- Closing Remarks Olivia Warren, CBE Inclusion Officer



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# Today's Speakers



**Keith A. Anderson**  
Director  
Department of General Services



**Yohance Fuller**  
Chief Operating Officer  
Department of General Services



**George Lewis**  
Chief of Contracts & Procurement (CPPO)  
Department of General Services

# Small Business Symposium Purpose



Provide prime contractors and subcontractors an opportunity to:

- Learn about upcoming DGS procurement opportunities
- Network with DGS representatives
- Build business connections with each other



# Keith A. Anderson

Director  
Department of General Services



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# Yohance Fuller

Chief Operating Officer  
Department of General Services



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# George Lewis

Chief of Contracts and Procurement (CPPO)  
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# Contracts and Procurement Reminders



## Payments To Subcontractors

The Contractor must take one of the following actions within seven (7) days of receipt of any amount paid to the Contractor by the District, for work performed by any subcontractor under the contract:

- Pay the subcontractor for the proportionate share of the total payment received from the District that is attributable to the subcontractor for work performed under the contract; or
- Notify the District and the subcontractor, in writing, of the Contractor's intention to withhold all or part of the subcontractor's payment and state the reason for the nonpayment.

For more information please seek guidance from the Quick Payment Act, D.C. Official Code §2-221.01 *et seq.*



# Contracts and Procurement Reminders



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Department of General Services

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CONSTRUCTION  
SHORT TERM FAMILY HOUSING  
DGS BUILD MAINTAIN SUSTAIN

Short Term Family Housing Construction Projects

The Department of General Services (DGS) is partnering with the Department of Human Services (DHS) to design and build new Short-term Family Housing in all eight Wards.

Awarded Contracts

Prime Contract Payments

Check these pages weekly for copies of awarded contracts and payments to prime contractors.

SOLICITATIONS  
DGS SOLICITATIONS  
DGS BUILD MAINTAIN SUSTAIN

DGS Solicitations

related documents  
s. View open  
ids, Request for  
tions.

Contact [dgs.cotradmin@dc.gov](mailto:dgs.cotradmin@dc.gov) if you need help finding published data

# Contracts and Procurement Reminders



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**CONSTRUCTION**  
SHORT TERM FAMILY HOUSING  
DGS BUILD MAINTAIN SUSTAIN

**SOLICITATIONS**  
DGS SOLICITATIONS  
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**Contracts & Procurement**

- About Us
- Doing Business with DGS Requirements
- Standard Forms
- Frequently Asked Questions
- DGS Solicitations**
- Prime Contract Payments

**Procurement Planning and Forecasting**

**Awarded Contracts**

- Notice of Intent to Award
- Sole Source Contracts
- DGS Archived Solicitations
- DGS Emergency Procurement
- DGS Excluded

**CBE Resources**

- DGS CBE Ombudsman
- DC Vendor Portal
- DC Vendor Portal Tutorial
- Delegation of Authority
- Payment of Goods & Services

**Check these pages often for updates and potential new opportunities.**

# Elevated Acquisition Planning Initiative



- Through acquisition planning, DGS will identify reoccurring procurements that generally receive a waiver or those with few/no CBEs who can do the work.
- Partner with our CBE community and community influencers to find CBEs interested in the new opportunities and work strategically, with them, to ensure there are CBE's available to bid when opportunities become available.
- Partner with our CBE Inclusion Officer and DC Compliance Agencies to find pathways for CBEs to compete.

Please contact [dgs.cotradmin@dc.gov](mailto:dgs.cotradmin@dc.gov) if you would like more information related to this topic.



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# DGS Core Divisions



<b>Contracts and Procurement Division</b>	<b>Portfolio Management Division</b>	<b>Energy and Sustainability</b>
		
<b>Facilities Management Division</b>	<b>Protective Services Division</b>	<b>Capital Construction</b>
		



# Portfolio Management Division (PMD)



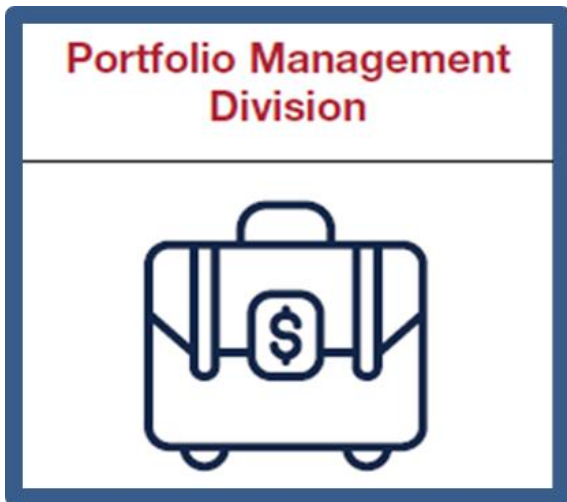
*Ikeogu (I.K.) Imo, Associate Director*

## **Sq. Ft of Buildings Managed:**

36.4 Million Sq. Ft.

## **Number of Properties Managed:**

1,484 Properties



## **Services Provided:**

1. Appraisal Services
2. Radio Tower Assessments
3. Auditing Services
4. Data Warehouse Services
5. Field Verification Services
6. Tenant Improvement

## **Upcoming Procurements:**

*Check website for updates*



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# Sustainability & Energy Division (S&E)



*Jen Croft, Deputy Associate Director*

**Total # of Installed Solar Sites: 67**



## **Services Provided:**

1. Bill Management Platform Software & Services
2. Building Automation Systems
3. Controls & Retro-commissioning
4. Roof Management Services
4. Controls Systems On-Call & Preventive Maintenance
5. Energy Efficient Lighting Systems
6. Innovation Research & Development + Pilots
7. Healthy Public Buildings: Model Data
9. Network Operations Center Model Data Flows
10. Recycling/Organics Hauling Services
11. Solar and Storage Systems
12. Strategic Implementation Consulting Services



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## Under \$1 Million

- Retrofit/Retro Commissioning
- Water Submetering Design/Build and Software for Campus Sites



# Facilities Management Division (FMD)



*Donny Gonzalez, Deputy Director*

**FY20 Completed Work Orders: 24,252**

**# Properties Serviced: 599**



## **Pool Season Preparedness and Maintenance:**

- 21 Indoor Pools
- 21 Outdoor Pools
- 28 Spray Parks

## **Playing Fields Maintenance and Repair:**

- 81 Natural Grass
- 60 Artificial Turf Fields
- 8 Playgrounds



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# FMD Procurement Opportunities



## Under \$1 Million

### Preventative Maintenance/Repair Services

- Backflow Prevention
- HVAC Filters
- HVAC/Boiler Supplies
- Proprietary Repairs
- On-Call HVAC Technician Services
- DYRS Emergency Power Support
- Water/Chemical Treatment
- Rolark Park Building Repairs



### Consolidated Maintenance Services

- Ballou HS
- Roosevelt HS
- Short-Term Family Housing – Wards 1 & 3
- Dunbar HS



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# FMD Procurement Opportunities



## Under \$1 Million (Cont'd)

### Administration

- Parking – Frank D. Reeves, Marion Barry Building/One Judiciary Square (OJS)
- Asset Management
- Temporary Support Services

## Over \$1 Million

### Consolidated Maintenance Services

### Government Buildings (multiple locations)

- Cardozo HS, Department of Employment Services (DOES), Duke Ellington, Frank D. Reeves, and Marion Barry Building/One Judiciary Square (OJS)



# Protective Services Division (PSD)



*Captain Ralph McLean, Acting Associate Director*

**FY20 Service Calls Received: 5,554**

**# of Special Police Officers: 82**



## **Services Provided:**

- Security Guard Services
- Electronic Security Services
- Physical Security Assessments
- City-wide Screening Devices
- Policy Development

## **Upcoming Procurements:**

*Check website for updates*



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# Capital Construction Division (CCD)



*Paul Blackman, Jr., Deputy Director*

*Tiffany Moore, Project Management Officer*

In FY 2020, the **Capital Construction Division**:



- Delivered 5 modernized schools (FY19-20) and 61 small capital projects
- Opened Ward 3 Short-Term Family Housing shelter
- Started Reviewing Stand for the 46<sup>th</sup> Presidential Inauguration
- Deployed new Project Team Software to replace Prolog



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# CCD Procurement Opportunities



## Construction Division: Parks and Recreation

### Under \$1 Million

- Shepherd Park Field
- Duke Ellington Field (A/E Services)
- Wilson Aquatic Center HVAC (A/E Services)
- Francis Pool Deck and Shell Replacement



***Summer projects for pool readiness are based on client agency needs, and procurements have not yet been determined. Procurement methods for some contracts are not yet finalized. Some procurements, due to project delivery timelines, may be solicited via existing contracts.***



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# CCD Procurement Opportunities



## Construction Division: Parks and Recreation (Cont'd)

### Over \$1 Million

- Therapeutic Recreation Center (*construction*)
- Walter Reed Pool (*construction*)
- Fort Dupont Ice Arena (*construction*)
- Jelleff Recreation Center (*construction*)
- Fort Lincoln Park/Theodore Hagans Center (*construction*)
- Congress Heights Recreation Center (*construction*)
- Deanwood Field Replacement



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# CCD Procurement Opportunities



## Construction Division: Municipal Facilities

### Government Operations Cluster

#### Under \$1 Million

- Eastern Market Chiller Replacement
- 3720 MLK Jr. SE Nonstructural Upgrades (*A/E Services*)
- St. Elizabeth's Mechanical System Upgrades (*A/E Services*)

#### Over \$1 Million

- Ward 8 Senior Wellness Center
- DDOT W Street, NE Navy Yard Improvements (*Construction*)
- Marion Barry Building Modernization
- Wilson Building Restoration - Phase 3



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# CCD Procurement Opportunities



## Construction Division: Public Safety Projects

### Government Operations Cluster

#### Under \$1 Million

- MPD - 4D Roof Replacement
- MPD - 6D Substation - ADA Upgrades
- Engine 21 Historical Window Replacement

#### Over \$1 Million

- Fleet (FEMS/OSSE) Construction
- DOC - DC Jail CDF Facade
- Engine Company 26 Construction
- MPD - 4D Detention Area Upgrades
- MPD - 5D Detention Area Upgrades
- DYRS - New Beginnings - Roof Replacement
- DYRS - YSC - Roof Replacement





# CCD Procurement Opportunities



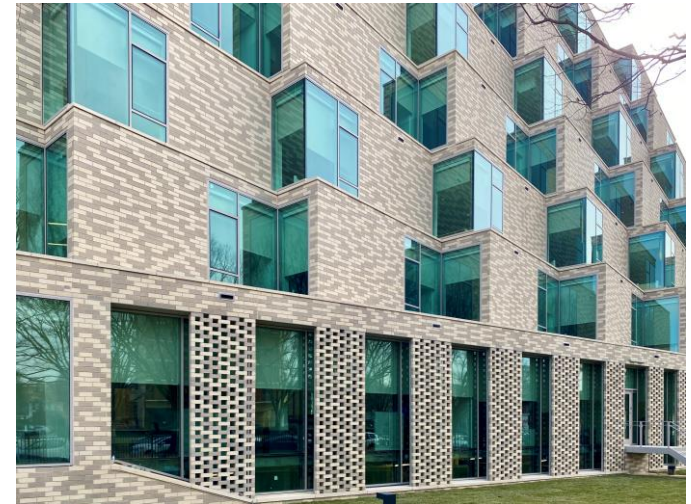
## Construction Division: Health and Human Services

### Under \$1 Million

- Naylor Road HVAC Upgrades – D/B – Full Building HVAC upgrade
- 342 37 St HVAC Upgrades – Construction Services – Replace existing HVAC Unit

### Over \$1 Million

- NY Avenue Shelters
- St. Elizabeth's – Pecan St. SE (construction)
- St. Elizabeth's – 13<sup>th</sup> St. SE (construction)
- Patricia Handy - Construction Services – HVAC Upgrade and Elevator Replacement
- New York Ave Shelter – A/E Services – New Shelter to replace existing 1355 New York Ave



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# CCD Procurement Opportunities



## Project Highlight: Saint Elizabeth's Hospital

The Bowser Administration has budgeted \$375 million for the development of a hospital at the St. Elizabeth's campus. Universal Health will also be contributing \$75 million.

- Construction of a new hospital = \$293M
- Ambulatory pavilion = \$69M
- Parking garage = \$13M

The new hospital will have 136 beds with the ability to expand to 196 beds.

These investments will create and support up to 5,000 new local jobs.



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# Q & A Session



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**[tinyurl.com/DGSCBE2021Survey](https://tinyurl.com/DGSCBE2021Survey)**

***Thank you for participating!***



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